



Christine "CJ" DelVecchio

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LET'S GET YOU ON THE WAY WITH CJ!



MEET CJ

Have you ever heard the saying, "If you want something done, give it to a busy person?"

CJ has helped hundreds of people buy & sell in the Greater Ithaca area since 1996. She offers a unique combination of skills including top-notch marketing combined with the experience of successful problem solving & negotiation. She attributes her success in the real estate business to excellent customer service, clear communications & a down-to-earth manner. CJ consistently performs in the top 5% of agents in sales in the Ithaca Board of REALTORS®. Our firm is proud to have an agent of CJ's ethics and experience in our office.

Background/Education

CJ has lived in Ithaca since 1984. She grew up on the water, hailing from Sodus Bay, a short 90-minute drive North of Ithaca. She originally came to Ithaca to study at Cornell University where she graduated with a B.S in Natural Resources in 1988. She also earned a Master's degree in Corporate Communications from Ithaca College in 1996.

Awards/Leadership Experience

A long-active leader within the real estate industry, CJ has served in the local, state and national REALTOR® associations.

- President-Elect (2022)
- Mentor of the Year (2013 & 2020)
- Past President (2004)
- REALTOR® of the Year (2001 & 2016)

She is recent Past President (2018) of the NYS Association of REALTORS® and currently serves as an RPAC Trustee for the Southern Tier. At the national level, she is immediate Past Chair of the Consumer Communications Committee which oversees the Realtor® branding through the That's Who We R® campaign.

Community Involvement & Hobbies

CJ is deeply connected to the Ithaca community through her volunteer activities. She was a board member of Better Housing for Tompkins County including serving as Chair of the board from 2006 to 2008. She also served on the Tompkins County PIAB- Public Information Advisory Board (2008-2018). As an engaged Cornell Alum, she sat on the board of the Cornell Club of Ithaca and was also Club President (2013-2015). She lives in the Town of Lansing with her husband Norm, a 4th generation Lansing son and descendant of Andrew Myers (Myers Park). She sat on the Lansing Sewer Committee (2010-2013) which planned for the growth of the Lansing Town Centre. Her real passion is ice hockey and has played for years with the local women's travel team, the Ithaca Sirens. She is a Level 4 USA Hockey-certified coach, working with girls from 6-19 years old in the oldest NYS girl's hockey association TGHA (Tompkins Girls Hockey Association). She's currently serving as President of TGHA (2020-2022).

Education is very important to CJ, and she has earned 4 specialty REALTOR® designations:

- AHWD – At Home with Diversity
- PSA – Pricing Strategies Advisor
- GRI-Graduate, REALTORS® Institute
- CBR-Certified Buyer Representative



She is also a NYS-approved real estate instructor, regularly teaching her colleagues the REALTOR Code of Ethics, Fair Housing, and NYS Agency

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